

PLAINTIFF'S PERSONAL INJURY:

PRACTICE TIPS AND APPLICATION



Columbus, Ohio
October 27, 2006

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Presented by Rick L. Ashton, Ronald J. Farabaugh,
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PLAINTIFF'S PERSONAL INJURY: PRACTICE TIPS AND APPLICATION

Who Will Teach You

RICK L. ASHTON is an attorney with the Columbus firm of Karr & Sherman Co., LPA, where his main areas of practice are business law and torts. He received his B.S. degree from West Liberty State College and his J.D. degree from The Ohio State University. He is a member of the American Bar Association.

RONALD J. FARABAUGH is a chiropractor who has been in practice since 1982. Dr. Farabaugh is certified in low speed rear impact crash reconstruction and soft tissue traumatology, and has completed advanced/comprehensive training in the diagnosis, treatment and management of motor vehicular cervical acceleration/deceleration (CAD) trauma, offered through the Spine Research Institute of San Diego (SRISD). He also holds a subspecialty as a certified chiropractic sports physician. Dr. Farabaugh lectures on low speed rear impact collision, research, documentation, guidelines and proper coding. He provides malpractice review services for National Chiropractic Mutual Insurance Company (NCMIC), and consults for numerous MCCOs around the state. Dr. Farabaugh attended the Palmer College of Chiropractic. He is a member of the American Chiropractic Association, the Pennsylvania Chiropractic Society, the Central Ohio Chiropractic Association, the Council on Sports Injuries and Physical Fitness, and the Ohio State Chiropractic Association (member, Workers' Compensation Committee).

KEITH KARR is the founding principal of Karr & Sherman Co., LPA, where he concentrates his practice in the areas of wrongful death, traumatic head injury, insurance and personal injury law. Mr. Karr is a frequent lecturer on his areas of practice and interest. He is one of the principal attorneys representing the Ohio Chiropractic Association. Mr. Karr has published many articles including "Chiropractors are Experts," *Ohio Trial*, and "Is It Worth the Price of the Paper on Which It is Written? The Validity of Medical Providers Assignments," *Ohio Trial*, Summer 2005. He received his B.A. degree from Miami University and his J.D. degree from Capital University where he received the Honor of the Order of the Curia. Mr. Karr is president of the Ohio Foundation, a member of The Association of Trial Lawyers of America, the Ohio Trial Lawyers Association, the Franklin County Trial Lawyers Association, and the Ohio State and Columbus bar associations.

SUZANNE KELLY is an associate attorney with Karr & Sherman Co., LPA, where her main areas of concentration are personal injury and medical malpractice law. Ms. Kelly received her J.D. degree from The Ohio State University. She is admitted to practice before the U.S. Court of Appeals for the 6th Circuit and the United States District Courts for the Southern and Northern Districts of Ohio. She previously served as a hearing officer for the State Medical board as well as an assistant attorney general.

CHRISTOPHER R. PETTIT is an attorney in the Columbus law firm of Shayne & Greenwald where he practices in plaintiff's personal injury. He previously was a clinical instructor in trial practice at Cleveland Marshall Law School. Mr. Pettit earned his B.S.E.D. degree, cum laude, from Ohio University and his J.D. degree from The Ohio State University. He is a member of the Ohio State Bar Association, the Ohio Academy of Trial Lawyers and The Association of Trial Lawyers of America.

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October 27 - Columbus

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Trying the Soft Tissue Injury Case In Ohio

Soft tissue injury cases are some of the toughest to litigate. On the one hand, you have someone who claims to suffer pain due to the negligence of another. On the other hand, you have a party who does not want to pay for pain that isn't readily provable. Both sides can have a legitimate argument, but how do you best help your client? Knowing the liability, theory and strategy of both sides can help you develop an action plan so you can successfully litigate these cases.

In this unique manual, you'll delve into preparation, case building and trial strategies for both the defense and plaintiff sides of the argument. You'll also explore settlement options and find out when it's the best option for your client. Don't miss this chance to find out what you should do during a soft tissue injury case, while getting the scoop on your opponent's strategy.

By: Douglas J. Blue and David A. Goldstein. 228 Pages © December 2004
FP16370 CD & Manual - \$199 Manual - \$99

Plaintiff's Personal Injury From Start to Finish In Ohio

An injury can impact the quality of someone's life for years to come - or permanently. Representing an injured party is an enormous responsibility. The techniques you use during a case will impact both your client's future wellbeing and your viability as a competent practitioner. Do you have the knowledge and skills you need to ensure a favorable outcome? Let our experienced authors give you the knowledge you need to successfully manage these cases.

In this information-packed manual, you'll identify best practices for assessing a variety of personal injury cases. Take a closer look at the statutes that affect liability evaluation, as well as the laws of damages. Walk through the basics of civil practice and procedure, so you'll know what to do. Discover when it's in your client's best interest to settle, and when you'll need to go to trial. Whether this is your first case, or you just need a refresher, this is the course for you.

By: David A. Forrest and Nicholas E. Phillips. 87 Pages © December 2004
FP23959 CD & Manual - \$199 Manual - \$99

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What You Will Learn

I. STATUTES WHICH AFFECT LIABILITY EVALUATION

- Christopher R. Pettit, 8:30 - 9:30
- A. Statutes of Limitation
 - B. Automobile Accident Statutes
 - C. Injuries on Recreational Lands
 - D. Sovereign Immunity

II. UNDERSTANDING THE LAW OF DAMAGES

- Christopher R. Pettit, 9:30 - 10:15
- A. Economic Damages
 - B. Non-Economic Damages
 - C. Wrongful Death and Survival Claims

III. BASICS OF CIVIL PRACTICE AND PROCEDURE

- Suzanne Kelly, 10:30 - 12:00
- A. Assessment of Particular Case Types - Interviews and Investigation
 1. Automobile Accident Cases
 2. Slip and Fall Cases
 3. Wrongful Death Cases
 4. Medical Malpractice Cases
 5. Others
 - B. The Discovery Process
 1. Written Discovery
 2. Informal Discovery Including Public Sources of Information
 3. Taking and Defending Depositions
 - C. Initial Court Filings
 - D. Preparing Evidence Prior to Trial
 1. Understanding the Rules of Evidence
 2. Documentary Evidence
 3. Testamentary Evidence
 4. Demonstrative Evidence

IV. PERSONAL INJURY SETTLEMENTS

- Rick L. Ashton, Keith Karr and Suzanne Kelly, 1:00 - 2:00
- A. Negotiation Techniques
 - B. Mediation as a Settlement Tool
 - C. Subrogation Interests
 - D. Tax Ramifications in Settlements
 - E. Understanding the Joint Tortfeasor Release and Other Releases

V. TRIAL OF THE PLAINTIFF'S PERSONAL INJURY CASE

- Rick L. Ashton, Dr. Ronald J. Farabaugh and Keith Karr, 2:15 - 4:40
- A. How to Avoid the Most Common Mistakes Made by New Attorneys
 - B. Jury Selection - Voir Dire and Jury Questionnaires
 - C. The Basics of an Opening Statement
 - D. Presentation of Evidence
 - E. Demonstrative Evidence
 - F. The Direct and Cross of Treating Physician
 - G. The Cross-Examination of the Defense Doctor
 - H. Direct and Cross-Examination of Witnesses
 - I. Proving Economic and Non-Economic Damages
 - J. Delivering a Powerful Closing Argument
 - K. Post-Trial Relief

* If needed, the above agenda may be changed to best accommodate all our attendees.

Credit Information

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State Bar College - 6.75

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For additional questions regarding continuing education credits please contact us at (800) 240-1900

Who'll be there...

This basic level seminar will provide plaintiff personal injury attorneys and paralegals with practical strategies for handling personal injury cases.